

Call for Expression of Interest

(For solar equipment suppliers)

Energy 4 Impact (E4I) is an international advisory organisation supporting the energy sector in sub-Saharan Africa. We deliver demand-driven, practical, and customised support to SMEs, project developers, social enterprises, and micro-enterprises that provide renewable energy services to off-grid communities.

In Rwanda, E4I is managing Scaling Up Off-Grid Energy in Rwanda (SOGER), which is a Sida-funded programme supporting the growth of sustained market for off-grid renewable energy in Rwanda by helping private sector developers to delivery energy access to unserved and underserved people in rural areas.

SOGER comprises of two components, designed and developed to respond to the country's challenges and the government's priorities with regards to poverty reduction and energy access in rural areas:

- **Component 1:** Renewable Energy Small Projects (RESP) Development Facility: to accelerate the development of small isolated mini-grid RESP projects.
- **Component 2:** Pico-hydro project development: to support the development of pico-hydro micro-utilities, to provide sustainable electricity to rural communities.

Background:

SOGER programme has already conducted preliminary due diligence and shortlisted 37 mini-grid projects (on grid and off-grid) ranging from 10 kW to 1.6 MW that will receive a range of technical and financial advisory support during the programme period to improve and increase the commercial viability of these mini-grids.

Among other technical and financial assistance SOGER provides to its developers, it supports private developers in evaluating and procuring equipment as well as in installing and commissioning mini-grid projects.

SOGER, hereby, invites solar equipment suppliers to indicate their interest for the **Supply and delivery of the following solar equipment for a 16kW solar mini grid project:**

1. **Flow battery storage unit and Inverter / power control system**
2. **PV panels**

Experience and Qualifications:

- Have substantial experience in supplying and delivering of solar equipment.
- Preference shall be given to those suppliers having prior experience in sub-Saharan region.

- Any local supplier or joint venture with local suppliers is encouraged.

Documents to submit:

- ✓ A short introduction of the company profile and geographic presence: 2 page max, company brochure if available
- ✓ Areas of relevant experience highlighting the supply of solar equipment (max 2 page)
- ✓ List of mini-grid solar equipment supplied in last 2 years (max 2 pages)
- ✓ List of five reference clients, name of client and address
- ✓ List of known make commonly supplied by the company

Interested suppliers and manufacturers are requested to express their interest highlighting the areas of interest and expertise along with the referred documents at the address below by **5th July 2018**.

To

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For any further information and clarification, please write to faith.njore@energy4impact.org