

# **Call for Expression of Interest**

(For Electro-mechanical equipment manufacturers/suppliers/Installers)

Energy 4 Impact (E4I), is an international advisory organization supporting the energy sector in Sub-Saharan Africa. We deliver demand-driven, practical, and customized support to SMEs, project developers, social enterprises, and micro-enterprises that provide renewable energy services to off-grid communities.

In Rwanda, E4I is managing Scaling Up Off-Grid Energy in Rwanda (SOGER) which is a Sida funded programme supporting the growth of sustained market for off-grid renewable energy in Rwanda by helping private sector developers to delivery energy access to unserved and underserved people in rural areas.

SOGER comprises of two components, designed and developed to respond to the country's challenges and the government's priorities with regards to poverty reduction and energy access in rural areas:

- **Component 1**: Renewable Energy Small Projects (RESP) Development Facility: to accelerate the development of small isolated mini-grid RESP projects.
- Component 2: Pico-hydro project development: to support the development of pico-hydro micro-utilities, to provide sustainable electricity to rural communities.

## **Background:**

SOGER programme has already conducted preliminary due diligence and shortlisted 37 mini-grid projects (on grid and off-grid) ranging from 10 kW to 1.6 MW that will receive a range of technical and financial advisory supports during the programme period to improve and increase the commercial viability of these mini-grids.

Among other technical and financial assistance SOGER provides to its developers, it supports private developers in evaluating and procuring electromechanical equipment as well as in installing and commissioning mini-grid projects.

SOGER, hereby, invites electro-mechanical manufacturers/suppliers/installers to indicate their interest for the

Supply, delivery, installation, testing and commissioning of electro-mechanical equipment of pico-hydro projects with installed capacity ranging between 10 to 50kW for the first pool of 15 mini-grid projects.

### **Experiences and Qualifications:**

- Have substantial experience of manufacturing, supplying, delivering, installation, testing, and commissioning of electromechanical equipment of micro/pico-hydro projects.
- Preference shall be given to those manufacturers/installers working in sub-saharan region.
- Any local suppliers or joint venture with local suppliers is encouraged.

#### Documents to submit:

- ✓ A short introduction of the company profile and geographic presence: 2 page max, company brochure if available
- ✓ Areas of relevant experiences highlighting the manufacturing and electro-mechanical installations works- max (2 page)
- ✓ Company's commercial details: company assets, Annual turnover, operating profit (max 3 pages)
- ✓ List of mini-grid projects along indicating their installed capacities (manufactured, installed, tested and commissioned) in last 5 years (max 3 page)
- ✓ List of five reference projects, name of client, country of project location, client's contact address, (preferably, projects in operation for last five years) (max, 2 page)
- √ Key expertise and human resources available (max. 3 page)

Interested suppliers and manufacturers are requested to express their interest highlighting the areas of interest and expertise along with the referred documents at the address below by August 25, 2017.

#### To

Mr. Victor Hakuzwumuremyi, Programme Technical Manager

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For any further information and clarification, please write to Victor Hakuzwumuremyi